



CONFLUENT
HOLDINGS



Confluent Holdings, LLC
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Confluent Holdings Overview

Confluent Holdings is a diversified holding company that is dedicated to buying and building US based manufacturing and service companies. We create long-term value for our constituents, including employees, customers, communities, and former business owners, by investing in and partnering with our businesses. We are more than just a source of capital:

We are long-term partners who provide deep strategic, financial and operational expertise.

2015

425+ Million

12,500+

12+

Founding

Products Shipped

Customers Served

Acquisitions Closed

Key Investment Criteria

We are focused on acquiring and building small and medium sized US-based manufacturing and service businesses with a long history of stable revenue and cash flow. We prioritize opportunities that meet most of the following investment criteria:

Company Characteristics:

- Long-tenured and diverse base of customers and suppliers
- Track-record of relatively stable revenue and earnings
- Acquisitive and organic growth potential

Financial Profile:

- \$25.0 million or less of annual revenue
- \$1.0 million or more of annual earnings (no minimum for add-ons)

Priority Industries:

- Specialized Manufacturing
- Value-Added Services

Transaction Types:

- Buyouts & recapitalizations
- Leadership transitions & family successions
- Corporate carve-outs

Geography:

- United States



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Representative Investments

Confluent's businesses have been in continuous operation for decades and compete in a variety of geographic markets and industries. Listed below is a sub-set of our businesses; please contact us if you are interested in a complete list of our holdings.



Company Name: Tru-Cut
Primary Industry: Die Manufacturer
Location: Salt Lake City, UT
Year Est (Acquired): 1979 (2015)
Website: www.tru-cut.net



Company Name: TK Cups – Sorg's
Primary Industry: Ad Specialty Supplier
Location: Fitchburg, MA
Year Est (Acquired): 1996 (2019)
Website: www.tk cups-sorgs.com



Company Name: Gemini Industries
Primary Industry: Ad Specialty Supplier
Location: Roxana, IL
Year Est (Acquired): 1954 (2016)
Website: www.geminiindustries.com



Company Name: Larkin Industries
Primary Industry: Finishing Services
Location: St. Paul, MN
Year Est (Acquired): 1976 (2021)
Website: www.larkinind.com



Company Name: Accuzona Steel Rule Dies
Primary Industry: Die Manufacturer
Location: Phoenix, AZ
Year Est (Acquired): 2003 (2019)
Website: www.accuzona.com



Company Name: Sharples Die
Primary Industry: Die Manufacturer
Location: North Attleboro, MA
Year Est (Acquired): 1967 (2021)
Website: www.sharplesdie.com

Senior Leadership Team

Confluent's senior leadership team has over 45 years of collective experience investing in and building leading businesses in a variety of industries. Additionally, the senior leadership of Confluent has successfully developed and implemented a variety of performance improvement initiatives, ranging from revenue enhancement to cost management, in a diverse set of industries.



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