



**CONFLUENT
—HOLDINGS—**



Confluent Holdings, LLC
7733 Forsyth Boulevard, Suite 1100
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www.confluentholdings.com

Confluent Holdings Overview

Confluent Holdings is a diversified holding company that is dedicated to buying and building US based manufacturing and service companies. We create long-term value for our constituents, including employees, customers, communities, and founders and former business owners, by investing in and partnering with our businesses. We are more than just a source of capital:

We are long-term partners who provide deep strategic, financial and operational expertise.

2015

250+ Million

5,500+

8

Founding

Products Shipped

Customers Served

Acquisitions Closed

Key Investment Criteria

We are focused on acquiring and building small and medium sized US-based manufacturing and service businesses with a long history of stable revenue and cash flow. We prioritize opportunities that meet most of the following investment criteria:

Company Characteristics:

- Long-tenured and diverse base of customers and suppliers
- Track-record of relatively stable revenue and earnings
- Acquisitive and organic growth potential

Financial Profile:

- \$25.0 million or less of annual revenue
- \$1.0 million or more of annual earnings (no minimum for add-ons)

Priority Industries:

- Specialized Manufacturing
- Value-Added Services

Transaction Types:

- Buyouts & recapitalizations
- Leadership transitions & family successions
- Corporate carve-outs

Geography:

- United States



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Representative Investments

Confluent's businesses have been in continuous operation for decades and compete in a variety of geographic markets and industries. Listed below is a sub-set of our businesses; please contact us if you are interested in a complete listing of our holdings.



Status: Active
Leader: Rich Allen
Location: Salt Lake City, UT
Industry: Manufacturing & Distribution
Website: www.tru-cut.net



Status: Active (Merged with Gemini)
Leader: Scott Schaeffer
Location: Roxana, IL
Industry: Manufacturing & Distribution
Website: www.geminiindustries.com



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Status: Active (Merged with Tru-Cut)
Leader: Rich Allen
Location: Glendale, AZ
Industry: Manufacturing & Distribution
Website: www.tru-cut.net



Status: Active (Merged with Tru-Cut)
Leader: Rich Allen
Location: Salt Lake City, UT
Industry: Manufacturing & Distribution
Website: www.tru-cut.net



Status: Active (Merged with Tru-Cut)
Leader: Rich Allen
Location: Phoenix, AZ
Industry: Manufacturing & Distribution
Website: www.tru-cut.net

Senior Leadership Team

Confluent's senior leadership team has over 45 years of collective experience investing in and building leading businesses in a variety of industries. Additionally, the senior leadership of Confluent has successfully developed and implemented a variety of performance improvement initiatives, ranging from revenue enhancement to cost management, in a diverse set of industries.



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